



## News You Can Use From Corporate Services, LLC

July 2009

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### Contact Us

**We welcome your  
comments!**

Also, please share this newsletter with any colleagues you think would find it valuable.

Main: 866-923-3767  
Support: 866-923-3767  
or 225-923-3767

[www.corpservice.com](http://www.corpservice.com)

### Client Quote

"The training course was timely and relevant. The instructor made the class enjoyable. It was well worth

### Welcome!

Welcome to our premier client newsletter. We are excited to have this newsletter as a way of consistently communicating valuable information with you. We know you have a lot going on and we hope you will look forward to this newsletter. The newsletter will feature topics such as upcoming events, current news, product information and tips. To help you get to know our team better, or more appropriately put a face with that voice on the phone, we will have an employee spotlight section.



Our goal is to provide you with valuable information. While we feel we are doing so, we would like to hear from you. We welcome your comments and feedback as well as suggestions for articles. Please forward this newsletter to anyone who you think may find it valuable or just let us know who to send it to.

We are here to make you more successful, please let us know what we can do to help.

Thank you for your continued business,

Michael Saint & Bob Dosser

### News & Events

the investment."

- Wayne Scott, Basin Tool

## Referral Rewards

We appreciate the opportunity to work with you. Referring a colleague is the highest compliment you can give us. If you know of a company who could benefit from the solutions and services we provide, please let us know. We assure you we will take excellent care of your referral and we would like to send you a gift of thanks.

The more wonderful clients we have, the more wonderful features we build into our products, which you can benefit from.

To refer a colleague, please contact [Bob Dosser](#).



## Training Classes

[Click here for more details](#)

### TrakQuip Essentials

July 13-15

### RTMS Essentials

July 22-24

### Reporting Dashboard

July 20

### Understanding & Using Basic SQL for Improved Reporting in TrakQuip and RTMS

July 21



**Client Survey Sent Out in June**

## Survey used to gather client input to enhance your experience



In mid-June, Corporate Services sent out an electronic survey to all clients. Our goal was to hear from you about the services and solutions that we provide. We also wanted to know what suggestions you have for us to improve. We have always viewed ourselves as a service company and want to be sure you are receiving top-notch service and support.

For those who completed the survey, thank you, we appreciate your input! If you did not complete the survey or did not receive the survey, please participate by [clicking here](#).

Your input is valuable to us and will help us make necessary improvements to better serve you and your company. Please look to future client newsletters for a recap of the survey results.

## Introducing CTP Solutions

### Outsourcing your paper and electronic critical documents

Have you considered delivering invoices electronically and accepting remittance funds? Would you like to optimize cash flow by reducing accounts receivable days outstanding? Do you process more than 5,000 invoices a month? Would you like to have a dedicated accounts receivable resource? If you answered "yes" to any of these questions, you may want to learn more about CTP Solutions.



CTP Solutions is a "Paperflow Efficiency Company" that uses current, reliable technology to print and mail all of your time-sensitive documents in a secure and cost-effective manner. Whether it is paper or electronic presentment, CTP has a turnkey solution. The custom design solution enables high quality documents to be sent to your customers with all the return remittance details designed for bank's lockbox processing requirements or your in-house processing requirements. CTP Solutions frequently reduces its customer's days outstanding by 3-4 days, which optimizes cash flow, something every company can benefit from in this economy.



CTP SOLUTIONS

CTP Solutions is an eco-friendly company using recycled materials and soy-based ink. Their clients save on postage, printing and paper costs. By outsourcing these tasks, CTP Solutions' clients can spend more time focused on the core of their business rather than processing documents. Corporate Services' worked with CTP Solutions to outsource invoice printing and mailing as part of a recent implementation with great success.

Learn more about their solutions by visiting [www.ctpsolutions.com](http://www.ctpsolutions.com) or call Rob Hennick at 888-624-5786.

## Employee Spotlight

## Dana Detre

As Corporate Services' lead developer, Dana Detre is responsible for reviewing and fine tuning the code of both RTMS and TrakQuip. Once the code has been tested and verified in our production environment, she uploads the code to the Web site where clients can download the latest release. She has been with Corporate Services for nearly three years. Prior to Corporate Services, Dana lived and worked in Indiana where she was a software developer for Subaru of Indiana. Her entire career has been working to build effective and reliable software solutions for clients.



"I really like the relaxed atmosphere here at Corporate Services," said Dana. "It is family oriented and we are a close knit group." Dana graduated from Western Kentucky University with a degree in Computer Information Systems. She enjoys time with her husband, a professor at LSU, her two children and friends. Dana has recently taken up sewing.

## Progress Continues



### .NET Framework Overview:

The .NET Framework is Microsoft's latest development platform used for creating current and future generation applications and web services. It features visually appealing user experiences, seamless and secure communication, and the ability to model a range of business processes. The .NET Framework helps build applications with tailored workflow across software, services and devices.

### Benefits of .NET Framework:

- Provide modern versions of the software products our customers have come to rely on for day-to-day operations, while keeping fundamental, existing concepts intact.
- Utilize a platform that existing and new customers have come to expect as the development platform of choice by software vendors.
- Improve end-user experience with consistency and familiarity to Microsoft Office applications.
- Support the 64-bit architecture that is becoming more prevalent in business environments.

### Progress:

- Accounts Payable and Accounts Receivable modules are in internal testing.
- Fleet Maintenance and Purchase Order modules are nearing the end of initial development, and preparing to enter internal testing.
- Main Rental Management System application is entering initial development.

## Release Schedule:

- Beta versions of the "supporting modules" (AR, AP, Fleet, and PO), along with a Community Technology Preview (CTP) of the main rental application is currently scheduled to be available in the fourth quarter.
- Internal and beta testing results will give a better idea of a production release timeline.



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