



News You Can Use From Corporate Services, LLC

August 2009

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**We welcome your
comments!**

Also, please share this newsletter with any colleagues you think would find it valuable.

jcarson@corpservice.com

Main: 866-923-3767

Support: 866-923-3767
or 225-923-3767

www.corpservice.com

Client Quote

"The investment in the RTMS Essentials Course is necessary if you wish to effectively utilize the software. Worth every

Welcome!

Corporate Services is very excited about all of the activities that have been going on over the past several months.



We have extended our Product offerings with new Integrations, such as Vertex, Inc., a tax provision and compliance application; CTP Solutions, a document printing and mailing service and with RouteSmith, a delivery management and dispatch solution. We are also building a "customer portal" that will provide a place for our customers to obtain valuable product information, including a discussion board where clients can exchange TrakQuip and RTMS product knowledge, obtain status on open cases and invoices and you will also have the latest product releases right at your fingertips. Please watch upcoming newsletters for more information on this valuable tool.

We are also pleased to announce our classroom training schedule for the second half of 2009. We believe that a trained and knowledgeable employee is an asset to your company and will help your company maintain its competitive edge.

As always, our goal is to provide you with valuable information to ensure your continued success. Please let us know what we can do to help.

Thank you for your continued business,

Michael Saint and Bob Dossier

minute."

- Loretta Dupré, Tanks-A-Lot, Inc.

Referral Rewards

We appreciate the opportunity to work with you. Referring a colleague is the highest compliment you can give us. If you know of a company who could benefit from the solutions and services we provide, please let us know. We assure you we will take excellent care of your referral and we would like to send you a gift of thanks. The more wonderful clients we have, the more wonderful features we build into our products, which you can benefit from.

To refer a colleague, please contact [Bob Dosser](#).

News & Events



Training Classes

[Click here for more details](#)

TrakQuip Essentials

August 10-12

RTMS Essentials

August 19-21

Reporting Dashboard

August 17

Understanding & Using Basic SQL for Improved Reporting in TrakQuip and RTMS

August 18

LSU Wins College World Series



John is a true diehard fan of the Texas Longhorn team and is known to wear Longhorn garb every day (notice the cell phone on his belt). This picture is the "pay off" for John's friendly wager with Michael Saint for the College World Series. It is hard to imagine the pain John is feeling as he adorns his LSU Championship shirt, cap and beads.

- John Caffey of Potter Concrete

Introducing Vertex

Lower Your Effective Tax Rate with a Solution from Vertex

Tax is a complex and time-consuming challenge for companies. Constantly changing accounting and regulatory requirements and greater scrutiny from audit committees put more pressure on the corporate tax function than ever before.

To help streamline the processes, Corporate Services is pleased to announce a customized integration with leading tax provision and compliance applications, Vertex.



For over 30 years, Vertex has coupled tax expertise and technology knowledge to provide tax solutions that meet the demanding needs of enterprise and corporate tax departments around the world. Combining advanced technology, sophisticated software, and an exceptional team of experienced tax experts, Vertex helps customers unlock huge process and productivity gains, limit risk, and make tax a more integral, strategic contributor to business success.

Vertex has an established reputation for excellence in partnering and is considered a premier partner with SAP, Oracle, and other leading software providers. Also, Vertex works closely with the Big 4 and other tax accounting firms to provide the most integrated enterprise tax technology solutions available today.



If you are looking to lower your effective tax rate, streamline processes, and reduce manual procedures, spend some time exploring Vertex's full suite of tax solutions by visiting <http://www.vertexinc.com/>.

Employee Spotlight

Adrian Aucoin



As a Corporate Services' project manager, Adrian provides professional services to our clients including, product implementation, discovery meetings and client training. He has been with Corporate Services since Oct. 2005. Prior to Corporate Services, Adrian attended UL Lafayette where he majored in Computer Science with a concentration on Cognitive Computing (AI). During college Adrian was involved in many organizations including the Association for Computing Machinery (ACM). He also played football for the Ragin' Cajun football team (but we won't hold that against him) from 2001-2003. Adrian helped pioneer the Cajunbot Program for autonomous robotics at UL where he wrote software and coordinated testing and logistics of personnel and equipment.

Adrian's wife attended Southern University Law School where she graduated 3rd in her class. She is now a practicing attorney in Denham Springs, LA. Adrian's Father has spent most of his life working in the oilfield supply business and is currently employed at one of our clients.

Adrian enjoys playing World of Warcraft, fishing, working out, golf and spending time with his family.

Recap Seminar

Corporate Services Hosts Complimentary Seminar

Business Success in an Uncertain Economy

Corporate Services, LLC, developers of TrakQuip™ and RTMS, the premier equipment and rental software applications, hosted a Business Success in an Uncertain Economy seminar on June 10, 2009 in Houston and June 11, 2009 in Lafayette.

Both seminars kicked off with a welcome from Michael Saint, president of Corporate Services. Following his welcome, Michael introduced Jim Wichterman, former CEO

and Chairman of the Board of Management Action Programs (MAP) whose presentation defined 10 keys to success in any economic condition to measure, motivate and move forward. Jim's presentation included team building exercises to enable businesses to become more relevant

to customers, while strengthening competitive position, systems and processes to emerge stronger. Jim challenged each participant to set clear goals, create strategies and initiatives, take ownership, create action steps, define triggers and follow-up the process with accountability.



The next part of the seminar focused on "Making the Most of Your Data" where Michael Saint demonstrated features of the Reporting Dashboard, which is an intuitive report writer used to extract data



from either TrakQuip or RTMS to create reports exactly how a client wants to view the information. This allows clients to make more effective decisions regarding their business in a timelier manner.

Michael Saint wrapped up the day with an open forum regarding the benefits and progress of the TrakQuip and RTMS .NET Framework project. Beta versions of the supporting modules – accounts receivable, accounts

payable, purchase order and fleet maintenance – along with a Community Technology Preview (CTP) of the main Rental Management System (RMS) application are slated to be available in the fourth quarter of 2009. Microsoft's

.NET Framework is the latest development platform used for creating current and future generation applications and web services.

"We received great feedback from our clients and are grateful to them for attending this event," said Michael. "We hope they see us as more than just a provider of their mission-critical business applications, but as a partner who is committed to the overall success of their business."



"The seminar was very good, I enjoyed the new look of RTMS and how it will help us going forward with our business goals and needs. The management practices review and seeing how vital systems data presentation is now more easily attainable was timely and insightful. Overall the seminar was well organized and professionally presented. I consider the investment of a day of my time a great value."

- Joe Hawkins, VP, Premiere, Inc.

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